



Workforce Development



YOUR LEADER IN WORKFORCE DEVELOPMENT

Welcome to Workforce Development

Erie Community College's Workforce Development department provides customized non-credit professional development training to local businesses, individual community residents and government employees.

Investment in lifelong learning programs provide the region's local skilled workforce with the necessary skills to foster economic development. We have created an innovative entrepreneurial workforce team to assist area businesses to remain globally competitive in a growing technology and a knowledge driven economy.

Our success is largely attributed to the development of partnerships, strategic alliances with the community and collaborative relationships with local, regional and federal governments.

Through workforce training, ECC plays a critical role in the region's economic development efforts. Workforce Development provides a lifelong learning partnership between education and industry.

It is our goal to ensure the Western New York region's long term vision for economic vitality. ECC continues to be Your Leader in Workforce Development.

Workforce Development Creates Team to Retain Western New York Businesses

Robert Giza, supervisor for the Town of Lancaster recently contacted Erie Community College's Department of Workforce Development Corporate Training Division about working with him to keep the H. C. Brill plant open by providing a cost-reduction plan.

The Walden Avenue plant, which makes icings, fillings and other bakery ingredients, had been targeted for shutdown this year. The plant was scheduled to be moved elsewhere in the United States.

Within 24 hours, ECC Corporate Training Specialist Sam Leone assembled a team made up of representatives including Carolyn Bright, New York State Department of Labor; Marguerite Greco, New York State Empire Development Corporation

and Paul Leone, industrial development consultant for the Town of Lancaster.

A meeting was held in the office of H.C. Brill to develop a plan to save the plant from closing.

As a result, the plant will not close and 95 jobs will be preserved, thanks to a package that included a five-year, payment-in-lieu-of-taxes agreement and a worker training program.

ECC Workforce Development will develop a customized training plan to advance its workplace skill sets and permit H.C Brill to become a national leader in bakery industry.

Please call the leader of our SWAT team, Sam Leone, at (716) 851-1805 for other success stories in Erie County.

Workforce Development Develops National Partnership Programs



New York State Realtors and Insurance Professionals: Take mandated New York State continuing education units online from the convenience of work or home. For more information, visit <http://eccworkforce.360training.com>.



American Home Inspector Training: Become a home inspector. This course offers 100 hours of classroom training and 40 hours of field work. Visit www.ahit.com/affiliates/ecc for course information.



The Wedding Planning Institute offers training designed for those looking to start a career in the exciting wedding industry. Visit www.weddingplanninginstitute.com for more information.



American Management Association On-Line Courses: ECC has partnered with the American Management Association to offer non-credit professional development courses to local employees. Visit www.flexstudy.com/ecc for a complete list of course offerings.



Ed2go: Distance learning workshops available fostering adult learning in a variety of non-credit courses. Visit www.ed2go.com/sunyecc for a complete list of classes.



Gatlin Education Services offers online non-credit upscale training programs to enhance job skills at the workplace. Visit www.gatlineducation.com/ecc for a complete list of course offerings.



The e-Learning Center offers the most comprehensive collection of online continuing education courses from the world's best e-learning companies and authors. Visit www.ecc.thee-learningcenter.com for a complete list of course offerings.

NYSERDA Energy Smart Learning Center Training for Residential Contractors

NYSERDA Energy Smart Learning Center is a new Workforce Development non-credit program for residential contractors and their employees.

There are currently four non-credit courses available for regional contractors:

- Building Analyst (36 hours)
- Envelope Training (36 Hours)
- Heating (35 Hours)
- Cooling (16 hours)

All courses are available onsite at ECC and include field experience.

At the completion of each course, an additional partnership with the Building

Performance Institute has been developed to provide a one stop training and testing facility. Visit the ECC Workforce Development Web site for upcoming courses at <http://www.ecc.edu/paths/noncredit.asp> or visit <http://www.getenergysmart.org/Training.aspx>.

For a limited time, NYSERDA is offering a 75 percent training reimbursement at the completion of all courses.

For more information, call Site Coordinators Andrew Sako or Carrie Kahn at (716) 851-1800 to assist in identifying how ECC's program will provide your employees with residential energy efficient solutions.

Eight Benefits Of Professional Development Training

1. Increase job satisfaction and workplace morale
2. Promote employee motivation
3. Increase efficiencies and processes resulting in financial gain
4. Enhance capacity to adopt new technologies and methods
5. Increase innovation in strategies and products
6. Reduce employee turnover
7. Strengthen company image
8. Provide new career opportunities

Workforce Development Moves to 45 Oak Street



Erie Community College's Workforce Development department has moved to ECC's new facility at 45 Oak Street in downtown Buffalo.

Workforce Development had been located in Building 7 at the college's South Campus.

"With our new location, we have

improved access and resources to serve the financial, not-for-profit, government, health sciences and manufacturing organizations whose employees work in the City of Buffalo and in the Northtowns," Carrie Kahn, executive dean for workforce development, said.

ECC Workforce Development will still have a strong presence in the Southtowns through the One Stop Center, located at the corner of Abbott Road and Lake Avenue in Orchard Park. In addition, Driver Training programs will remain at South Campus in Building 3.

ECC One-Stop Offers Complimentary Computer Classes

Computer skills are critical in today's 21st Century technology-driven business environment. Erie Community College's One Stop provides non-credit professional development computer training for those re-entering the workforce or those moving to a new career field at no charge.

Course selections include: Introduction to Keyboarding, Basic Windows VISTA Applications, Microsoft PowerPoint, Excel, Access and Word.

Training will be offered at the following ECC locations: ECC One Stop, 3176 Abbott Road, Orchard Park; ECC North Campus, Room B115 and 45 Oak Street



in Buffalo across from ECC City Campus. All locations have state-of-the-art computer labs and offer free parking for students.

For more information, call (716) 825-2525 or register through www.econestop.org.

Driver Safety Programs

All drivers need to respect the laws of the road, interact peacefully with people in other vehicles, be aware of changes in the law and take responsibility for creating and maintaining a safe, efficient and effective environment when traveling on our roads.

Erie Community College's Driving Program courses focus on each individual driver's responsibility within the traffic system. The curriculum emphasizes

personal accountability and awareness of traffic laws. These programs are designed to reinforce safe driving in our community.

ECC offers the following training programs:

- New York State Point and Insurance Reduction Program
- New York State Five-Hour Pre-licensing Program
- Driver Improvement Program
- Risk Intervention Program
- New York State Drinking Driver Program

For more information, please visit <http://www.ecc.edu/paths/drivingprog.asp>, e-mail drivingprograms@ecc.edu or call (716) 851-1820.



ECC Offers Free Training for Bio-Manufacturing Jobs

Erie Community College's Workforce Development and Medical Laboratory Technology departments are working together to provide the current Western New York workforce, job seekers and future college students with free training in bio-manufacturing, a component of the advanced manufacturing and life sciences industry cluster.

Workforce Development will create enriched professional development training to serve area bio-manufacturing companies.

Topics will include: Basic Laboratory Skills, Good Manufacturing Processes, Regulatory Compliance, Aseptic Processes, Documentation Processes, Bio-Safety and Basic Understanding of Bio-Manufacturing Principles, Processes and Regulation. Workforce Development will be offering an eight-week noncredit training professional development program to attract new employees into this growing industry.

There are no costs to those interested in seeking a new career in bio-



manufacturing and life sciences.

This program was made possible through a \$100,000 grant from the Erie County Workforce Investment Board.

"Numerous career opportunities exist in the growing high tech sector in Western New York. ECC's innovative program will qualify participants for job opportunities in the growing bio-technology sector," Jim Finamore, executive director of the Workforce Investment Board, said.

For more information and to register for fall Workforce Development non-credit courses, call (716) 851-1800.

ECC Corporate Training Receives OSHA's Susan Harwood Grant

Erie Community College has been awarded a \$107,369 grant through the Occupational Health and Safety Administration's Susan Harwood Grant Competition.

The funds will be used to develop safety training for residential construction workers. The college will develop and deliver three distinct training courses on residential construction hazards targeted to different training audiences. Thirty eight-hour courses will be conducted for employees; ten 12-hour courses will be conducted for foremen, supervisors and managers and two 16-hour trainer courses will be presented.

The college projects reaching more than

650 individuals with its training programs. Training materials will be developed in English and Spanish and will be made available on CD and on the Web site as a distance learning option.

"The BNBA is pleased to work with ECC and OSHA to take an active roll in educating the Western New York workforce in job safety. Maintaining a healthy and safe workforce is imperative to employers because skilled labor is one of the most valuable assets employers have," Joe McIvor, executive vice president of the Buffalo Niagara Builders Association said.

Workforce Development Enters Automotive Service Technician Training Partnership

General Motors Service Technical College

The Corporate Training department at Erie Community College operates a regional training facility for service technicians at General Motors affiliated automobile dealerships. Technicians already employed at statewide dealerships attend the General Motors Service Technician College at ECC's Vehicle Technical Training Center in Orchard Park for training on the latest model vehicles. This facility attracts technicians not only from the Western New York area, but also from across New York State, Pennsylvania and Ohio.

Ford Program

ECC's Corporate Training department also operates a regional training facility for service technicians at Ford Motor Company affiliated automobile dealerships. Technicians already employed at Ford dealerships can attend the Ford Resources program and receive training on the latest model



vehicles and features of all Ford vehicles at the college's Vehicle Technical Training Center in Orchard Park. This facility attracts technicians across New York State.

"The NFADA is thrilled to be a partner with Erie Community College's Workforce Development department at multiple levels with multiple directions," Paul Stasiak, president of the Niagara Frontier Automobile Dealers Association, said. "This partnership has allowed our industry to save hundreds of thousands of dollars for our local automobile dealerships. The bonus to our area is the impact on tourism for Western New York by providing this training to service technicians from across New York State."



Ways To Get Your Company To Provide Professional Development Training

1. **Ask.** A simple verbal request is usually all it takes.
2. **Show them a course flyer.** Ask them to read it. Attach a memo.
3. **Stress the benefits.** Additional skills training will make you a more productive employee, adding value to the company.
4. **Emphasize the convenience.** Rather than requiring out of town training, ECC Workforce Development offers classes at conveniently located campuses across Western New York. Online courses offer the convenience of remaining at your worksite without any travel expenses.
5. **Affordable career investment.** Workforce Development provides our community with the training needed to benefit any organization.

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