

WORKFORCE DEVELOPMENT PROGRAMS

RANKED BY NUMBER OF DIFFERENT COURSES OFFERED

	Name/ Prior (*new or not ranked)/ URL	Address	Courses Offered	Instructors	Programs Offered	Department Head
1	Erie Community College ① ecc.edu/workforce	121 Ellicott St. Buffalo, NY 14203 716-851-1800	4,401	130	Safety, renewable and energy efficiency green training (photovoltaic and geothermal) advanced manufacturing, healthcare	Carrie Kahn kahn@ecc.edu
2	Bryant & Stratton College ② bryantstratton.edu	465 Main St. Buffalo, NY 14203 716-884-9120	2,480	40	National certification prep courses in healthcare, NYS pre-licensing for financial services, leadership development and customer service training for businesses	Thelma Godert tlgodert@bryantstratton.edu
3	Trocaire College ③ trocaire.edu/wd	360 Choate Ave. Buffalo, NY 14220 716-826-1200	1,095	32	Phlebotomy, sterile processing and distribution, health-related classes	Christine Whipkey whipkeyc@trocaire.edu
4	Genesee Community College ⑦ genesee.edu	One College Road Batavia, NY 14020 585-343-0055	370	40	Professional development, safety training, computer training	Reid Smalley rjsmalley@genesee.edu
5	Jamestown Community College Science Center ④ jcc.edu/science	525 Falconer St. Jamestown, NY 14701 716-338-1000	246	60	Managerial/supervisory training, leadership training, technology training	John Sayegh johnsayegh@mail.sunyjcc.edu
6	Campus Linc ⑤ campuslinc.com	25 John Glenn Drive Amherst, NY 14228 716-688-8688	205	14	Microsoft excel, Microsoft SharePoint, project management	Jason Cornwall jason@campuslinc.com
7	Niagara University ⑨ niagara.edu	5795 Lewiston Road Niagara University, NY 14109 716-286-8700	201	118	EMT, Microsoft, police academy, supply chain management	JonJay Stockslader js@niagara.edu
8	UB School of Social Work Office of Continuing Education * socialwork.buffalo.edu/conted	232 Parker Hall Buffalo, NY 14214-8004 716-829-5847	179	90	Trauma-Informed certificate programs, One and two-day continuing education training for social workers and other human service professionals, Clinical and administrative certificate programs	Lesa Fichte sw-ce-director@buffalo.edu
9	Developing Professionals ⑥ developingprofessionals.com	330 Pleasant View Drive Lancaster, NY 14086 716-681-9988	125	1	Public speaking, leadership development, customer service	Lori Miller lmiller@developingprofessionals.com
10	UB Educational Opportunity Center * eoc.buffalo.edu	555 Ellicott Street Buffalo, NY 14203 716-645-9555	123	23	Dental assisting, registered medical assistant, incumbent worker series	Julius Gregg Adams jgadsams2@buffalo.edu
11	Erie 1 BOCES ⑩ e1b.org	355 Harlem Road West Seneca, NY 14224 716-821-7000	51	102	Licensed Practical Nursing, CNC machining and welding, electro/mechanical maintenance mechanic	Patricia Riegle priegle@e1b.org
12	Canisius College Center for Professional Development ⑮ canisius.edu/cpd	300 Corporate Pkwy. Amherst, NY 14226 716-888-8490	50	12	Mini MBA, young professionals certificate program, SHRM learning system	Stephanie Cattarin cattaris@canisius.edu
13	Buffalo Employment and Training Center (BETC) * workforcebuffalo.org	77 Goodell St. Buffalo, NY 14203 716-856-5627	35	0	CNC machining, LPN, MS Office 2010, interview, career planning	Terry Chatfield tchatfield@wdcinc.org
13	Buffalo Public Schools Adult Education Division ⑪ UpSkill.org	389 Virginia St. Buffalo, NY 14201 716-888-7088	35	30	Steam engineering, allied health, welding	Lester Leopold lleopold@buffaloschools.org
13	Niagara County Community College ⑧ niagaracc.suny.edu	3111 Saunders Settlement Road Sanborn, NY 14132 716-614-6222	35	14	Hazard communication, bloodborne pathogens, workplace violence	Hal Kingsley
16	Orleans-Niagara BOCES ⑫ onboces.org	4232 Shelby Basin Road Medina, NY 14103 716-731-6800	34	30	Welding, nursing, HVAC	Joseph Steinmetz jsteinmetz@onboces.org
17	UB TCIE ⑬ tcie.buffalo.edu	1576 Sweet Home Road Amherst, NY 14228 716-645-8800	30	10	Certified lean professional, root cause analysis and corrective action, Certified Lean Six Sigma Black Belt	Timothy Leyh tleyh@buffalo.edu
18	UB School of Management ⑭ mgt.buffalo.edu/ced	108 Jacobs Management Center Buffalo, NY 14260 716-645-3200	25	144	Leadership, entrepreneurship, project management	Courtney Walsh cjwalsh@buffalo.edu
19	Construction Exchange of Buffalo & WNY * conexbuff.com	2660 William St. Cheektowaga, NY 14227 716-874-3435	20	16	Introduction to plan reading, sales tax for the construction industry and communication and documentation	Joseph Benedict jbenedict@conexbuff.com
19	D'Youville College * dyc.edu	320 Porter Ave. Buffalo, NY 14201 716-829-8000	20	23	Functional outcome assessment, Medicare meaningful use, diverse literacies	Denise Roche roche@dyc.edu
19	Erie 2 Chautauqua Cattaraugus BOCES ⑯ e2ccb.org	8685 Erie Road Angola, NY 14006 716-549-4454	20	30	Auto technology, auto body, conservation, cosmetology, commercial truck driving, practical nursing	Gretchen Varney gvarney@e2ccb.org
19	Villa Maria College * villa.edu	240 Pine Ridge Road Cheektowaga, NY 14225 716-896-0700	20	20	Revit Autodesk architecture certificate training, beginner interior design and recording studio	Ryan Hartnett hartnettr@villa.edu
23	Quality PC Training ⑰ qualitypc.com	4185 Bayview Road Blasdell, NY 14219 716-400-7404	17	3	Excel Level 1, 2, 3	Rosanne Steinmetz Rosanne@qualitypc.com
24	Alfred State College ⑱ alfredstate.edu	10 Upper College Drive Alfred, NY 14802 607-587-4015	10	10	CNC machining, NYCMA quality control quality assurance program, AGC density resting inspector	Craig Clark clarkcr@alfredstate.edu
25	Daemen College * daemen.edu	4380 Main St. Amherst, NY 14226 716-839-3600	9	13	Accounting certificate, visual effects certificate, paralegal certificate	Frederick Pordum II fpordum@daemen.edu Laura Sommer icea@daemen.edu Margaret Phillips mphillip@daemen.edu

► **CLOSER LOOK**

9,836
Courses offered in 2013

1,005
Instructors taught courses

ABOUT THE LIST
Information was obtained from firm representatives. Information on The List was supplied by individual companies through questionnaires and could not be independently verified by Buffalo Business First. Only those that responded to our inquiries were listed. In case of ties, companies are listed alphabetically. It is not the intention of this list to endorse the participants or to imply that a firm's size or numerical rank indicates its quality of service. We reserve the right to edit entries or delete categories for space considerations.

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